







Over 45 years promoting the Island

Ibiza Spotlight is the most viewed and read website about Ibiza. Over the years we have built trust with our online visitors and local businesses through dedication to customer service and consistent delivery of valuable information about Ibiza.

Our Ibiza guide and calendar are the world's most accurate news source for holidaymakers to Ibiza.

## Why advertise with Ibiza Spotlight?



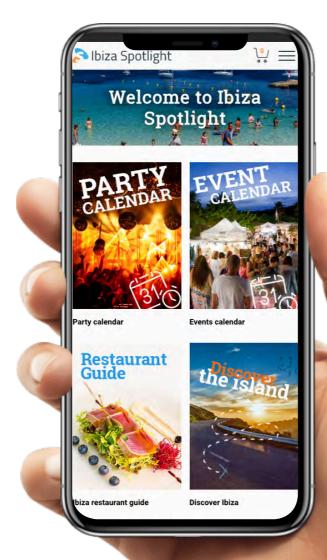
What we deliver.

#### PARTNER WITH THE No. 1 IBIZA WEBSITE

- Over 45 years promoting the island in print and 25 years online
- Well-known and highly-trusted brand (with a devoted international following)
- User-friendly guide designed for fast browsing on mobile and desktop
- Quick response to your marketing requirements from our experienced team

#### **INCREASE BRAND VISIBILITY**

- Banner presence across our entire site
- Tap into our high-reach social media channels
- Recommendation in the high-traffic articles published in our online magazine
- Listing of your events on our daily updated event calendar



#### **REACH MORE CUSTOMERS**

- Targeted traffic to your website/social media from Ibiza's most visited platform
- Increase your internet ranking through our powerful SEO
- Reach a global audience: our guide is published in English, Spanish, German and Italian
- Our loyal users and followers trust in our recommendations and our impeccable post-sales service

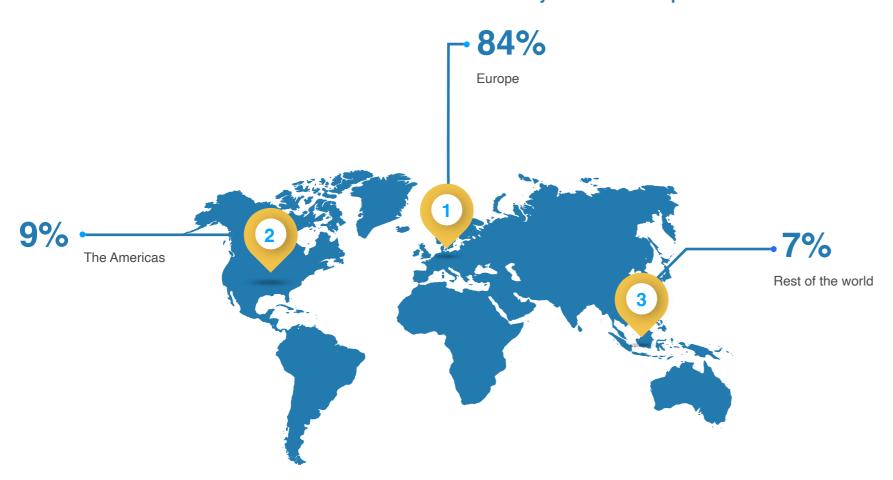
#### **ALSO BENEFIT FROM**

- Professional writers, video producers and photographers
- Professionally translated sales pages
- Texts optimised for search engine results in each geographical region
- Inclusion in our newsletter, and lots more ....

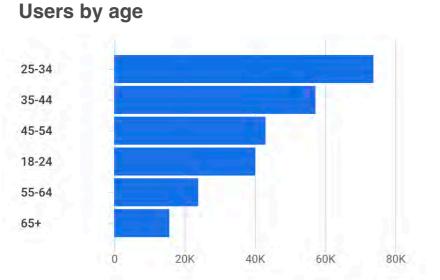
### 2023 Key Statistics



Some of the key reasons to be part of our recommendations.



8,5 million annual sessions
850,000 social media followers
70,000 newsletter subscribers
2 minutes avg. time on page
607,000 event calendar page views
815,000 magazine page views













668K 150K

5K

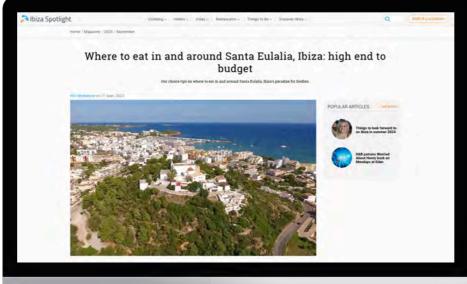
47K

2.5K

#### **Related Content Articles**



Targeted page views with valuable SEO links to your website.



Where to eat in and around ... 12,500 page views 2023

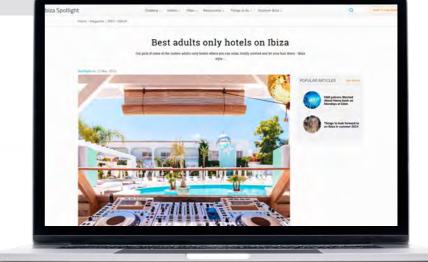
Things to do this month... 9,000 pages views 2023



Best adults-only hotels on Ibiza 6,300 page views 2023

How to get the most out of Ibiza...

9,000 pages views 2023

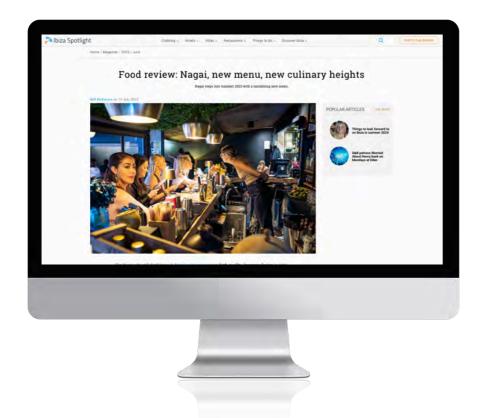




### **Client-specific** Articles



Full article in four languages and link to your website for direct bookings.



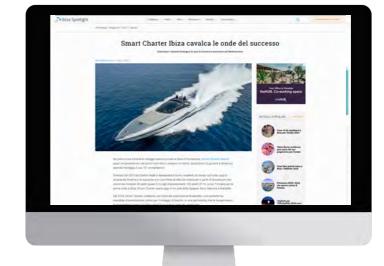
En la cresta de la ola: el Hotel Torre del Mar celebra su 50.º aniversario

Constituers al 1 de 1900 d

Our food reviews include a photoshoot of the experience at your restaurant.









#### Ibiza Spotlight Social Media



Achieve high brand visibility through our multiple social media platforms.











5K

47K 2.5K

We constantly share current and varied content, providing practical, useful and entertaining information about the island, recommending places of interest with visually attractive material.

We perform three types of actions in different formats (posts, reels, stories - highlights), depending on the platform.

**Specific action**Promoting your business



**Related action**Promoting the best of Ibiza





**Event action**Promoting your event in situ

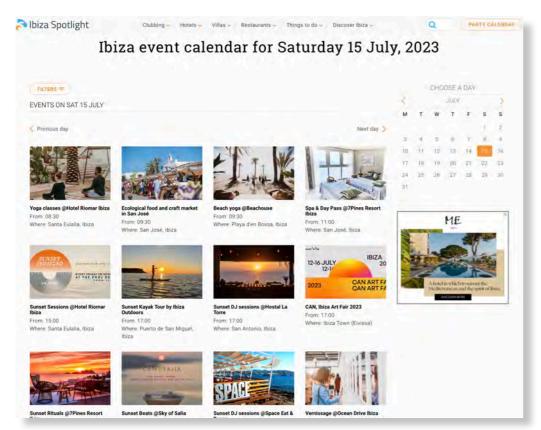


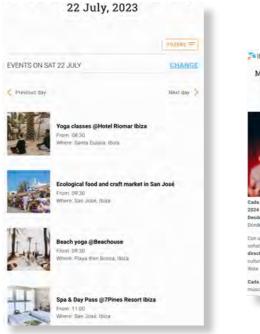




### Ibiza Spotlight Event Calendar

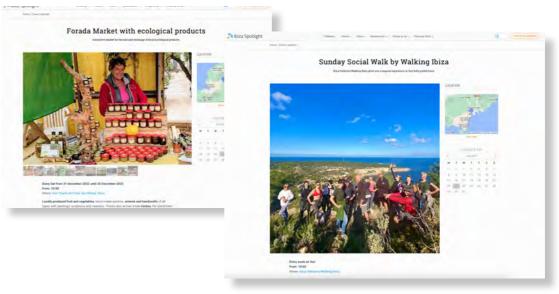
Be part of Ibiza's most consulted and up-to-date calendar of events.







- Your event page in four languages with external link for users to book
- · All your events are listed on your static page and our event calendar
- Upcoming events are listed in rotation on Ibiza Spotlight's homepage
- Extra promotion on our monthly 'Things to do this month article' and weekly events story on Instagram and FB





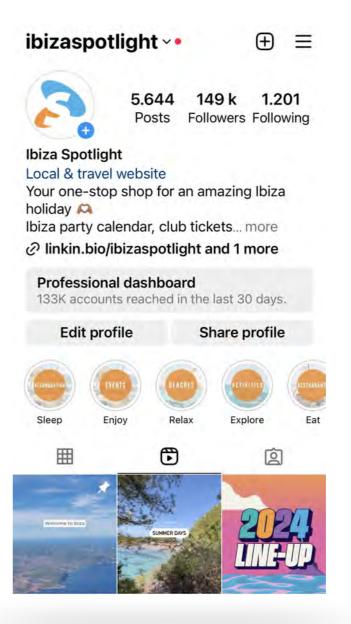
### Push your event live on Ibiza Spotlight



Give your event extra visibility, with in-situ coverage.

Story-telling with direct link to your event page or online reservation system and inclusion in our Instagram highlights.







### Ibiza Spotlight Banners



Target Branding: Be seen by millions of holidaymakers.

# Desktop version Leaderboard lbiza Spotlight Ibiza news magazine MPU MUSIC ON Bottom banner



### Pricing Packages (Yearly)



#### What's included.

Static page on Ibiza Spotlight showcasing your business with contact and SEO links to your business and full photo gallery.

Your business is listed on all relevant pages in four languages: English, Spanish, German and Italian.

# STANDARD **720€**

**Editorial content**: recommendation in a related content article

#### Notes:

Your package can be completed with banner campaigns, extra events, editorials and social media actions. Please contact us for a bespoke marketing package.

Specific actions are exclusive promotions of your business.

**Related** actions are categorised promotions of Ibiza in which your business is highlighted and tagged. For example: 'The Best Rooftop Hotels', 'Beach Restaurants', 'Romantic Spots', etc.

Prices are per year and exclusive of 21% VAT.

# **1,550€**

Superior positioning above standard, on all listings

**Editorial content:** recommendation in 1 related content article

Extra external link: 1 (from editorial)

**Newsletter inclusion:** 1 inclusion (via event promotion, related content promotion or banner)

**Event calendar inclusion:** up to 3 recurring events, with external link to book (optional)

Social media action: 2 actions

#### GOLD 2,700€

**Superior positioning above premium,** on all listings

**Editorial content:** recommendation in 2 related content articles, 1 client specific news piece

Extra external link: 1 (from editorial)

**Newsletter inclusion:** 2 inclusions (via event promotion, related content promotion or banner)

**Event calendar inclusion:** up to 5 recurring events, with external link to book

Social media action: 4 actions

**Video:** promotion within related content video (social format)

**Annual results report** 



#### Contact our sales team



Talk to us and we'll help you choose the most effective package to meet your business goals.

Since our digital launch 1999, our mantra has been **continuous improvement** and **innovation**. We are the number one guide to Ibiza because we constantly invest in making Ibiza Spotlight the **most comprehensive**, **up-to-date** and **accurate guide to the island**. We work as an extension of your team to help you achieve your business goals.



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